

Media Kit 2025



PCMA is the world's largest, most respected and most recognized network of business events strategists.

Our members are industry leaders.

With 8,200+ members and 50,000 business event stakeholders.

PCMA has influence globally with activities in 59 countries, and 17 chapters.

We are the global leader in business events.

Not only in terms of numbers, but also through our transformative vision for this industry.



This industry is about more than events.

Social and economic progress.

Professional and personal development.

Business growth and organizational success.

PCMA Vision.

We drive global economic and social transformation through business events.

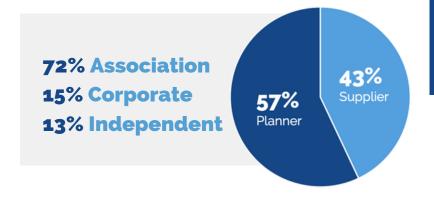


Your guide to PCMA Print Advertising

Learn more about our audience.

Convene magazine, published by PCMA since 1986, is the leading meetings industry publication, providing fresh perspectives on industry news, peer to-peer examples of innovative approaches to planning and executing business events, and thought leadership. The only industry publication that offers educational content for CMP certification, Convene tackles larger business and societal issues and connects them directly to the work of events — always seeking to underscore their potential to be a catalyst for economic and social progress.

8,200 • Members in 17 Chapters



Convene Circulation

PRINT

31,844

DIGITAL

4,156

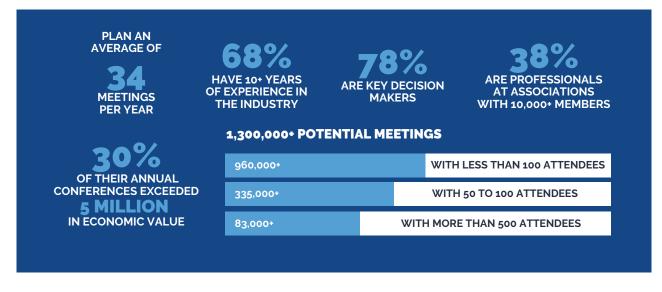
TOTAL

CIRCULATION

36,000

EMAIL EDITION

22,000



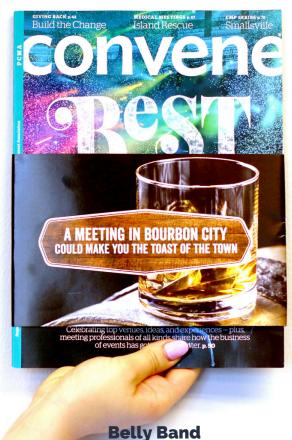
Convene Cover

There's no better location than right up front.

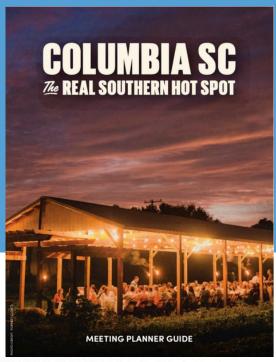
Choose from creative display options, including French Door, Post-It Note Sticker, Belly Band, Gatefold, Front Cover Gatefold, or Reverse Cover.











Custom Publishing Inserts and Outserts

Give Convene's audience something they will hold on to. Customized options begin at 2-page inserts and outserts. Option to collaborate with the PCMA editorial team for custom written content.



Convene Advertising

PCMA's award-winning magazine is recognized as the industry's most-read and trusted publication. With premium advertising placements and various ad size options, it's an ideal platform for sharing your message with an engaged audience.

Distribution: 92% U.S., 3% Canada, and 5% International.





Standard ad sizes include:

Full Page Half Page Third Page













Premium Placements include:

COVERS: Inside front, inside back, outside back

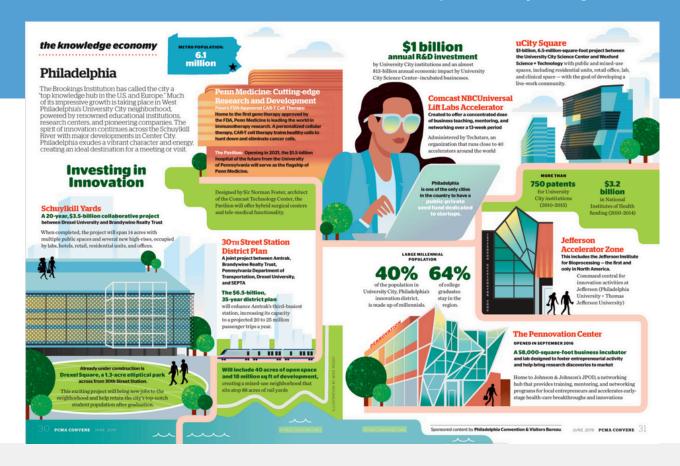
Across from table of contents

Across from Editor in Chief

Across from President-CEO

Custom Profiles

Work with Convene's team of writers to create custom profiles for your organization.





Knowledge Economy:

A two-page spread infographic with custom illustrations that showcases a destination's knowledge, industry clusters and infrastructure supporting events — as well as its iconic elements, cultural attributes, food scene, and attractions.



Places & Spaces:

A two-page spread featuring the unique features of your destination, hotel, or venue.



Out & About:

A two-page spread that showcases a destination's neighborhoods in relation to its convention center and hotel district, brought to life by a custom illustrated map. Emphasis is on the ways attendees can experience a destination's character, including walkability, public-transit, and more.



Planet & People:

A highly visual, two-page spread infographic telling a destination or venue's sustainability story. The spread is intended to demonstrate how the organization is a good steward of the community.



Convene on Location:

A Convene writer is hosted on location and writes about the experience from the planner perspective. A six-page package – can include up to 3 pages of partner advertising.



Event Tech Profile:

A two-page spread featuring the unique features of a platform or digital service, along with quotes/mini case study from a client, infographic info (like number of events hosted, how many views, etc.), images that convey specific features, and an easy-to-understand description of benefits.



Leadership Profile:

Leader full page interview with full page ad opposite.

Special Sections

Polished, engaging, and impactful, Convene special sections are a great way to tell your organization's story with a combination of advertising and advertorial content.

SUSTAINABILITY SPOTLIGHT

Sustainable Experiences Shine at International Convention Centre Sydney

By David McMillin



Sustainability Starts Before the Event. Long before attendees arrived for the Australian and New Zesland College of Annesthesias (ANZCA) Annual Scientific Meeting in 2023, the organization considered their potential environmental impact. ANZCA partnered with ICC Sydnes to conduct a pre-event carbon footprint calculation and to create a carbon credit model For \$2 per data attendees must set model for \$2 per data attendees must set and the set of model: For \$2 per day, attendees could offset
their impact. Nearly half of attendees opted
What's on the Menu Matters
Organizers at Fully Charged LIVE Australia,

into the program, helps, content of the program, helps, content and can go of industry sectors. But they all shared one thing in common. They made a small impact on the planet and a big impact on the local community. As the events industry works to meet an inbloous sostal anability goals. ICC Sydney shares three tips to inspire more organizers to take content the content of the



a two-day celebration of electric vehicles at ICC sydrox, used the ovent menu to remind nearly 14000 attendes that what they eat plays a crucial role in caring for the planet. Three quarters of the options were vegetarian or certified as low-carbon Dishes such as slow-code Tanamaria seminor, centific egopalnet and zucchini tartave, and occorut chickpea curry proved a valuable lesson with What's declosus on the plate can also be great for the planet.

Contact ICC Sydney – Helen Mantellato Senior Manager, Business Development: +61 2 9215 7100; sales@ICCSydney.com;



Available Sizes Include

Half Page Horizontal

(½ page horizontal ad + ½ page advertorial)

Full Page

(1 full page ad + 1 full page advertorial)

Two Page Spread

(2-page ad + 2-page advertorial)

<u>Advertorial Page Includes</u>

Main story

Crafted by a PCMA writer with your input

Photographs

One or more high resolution images accompanied by captions

Off the Top

You choose key facts, such as stats and contact information

Plus Three Add-Ons

Don't Miss

What to see and do

Who Knew?

Interesting tidbit

In Other Words

A quote you would like to share

Local Flavor

Food-related item

Coming Soon

Events on the calendar

And One More Thing

A catch-all category

Protocol

Relevant info on travel

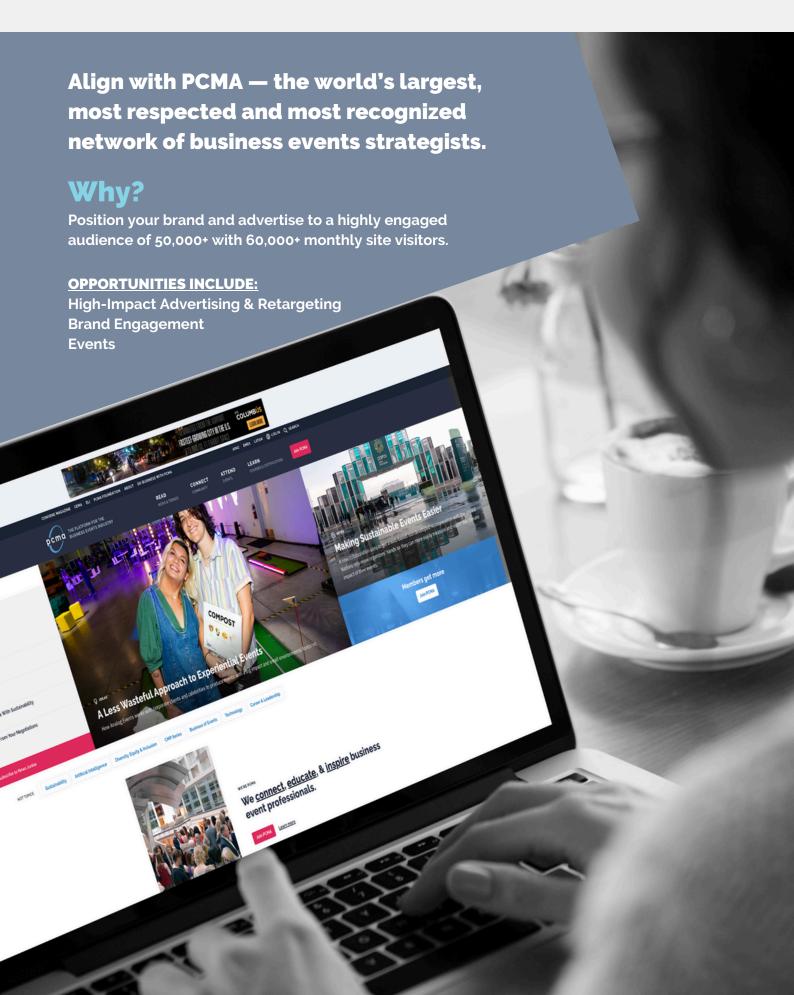
Access

How you get there; flight availability



Your guide to PCMA Digital Advertising

Digital Advertising with PCMA

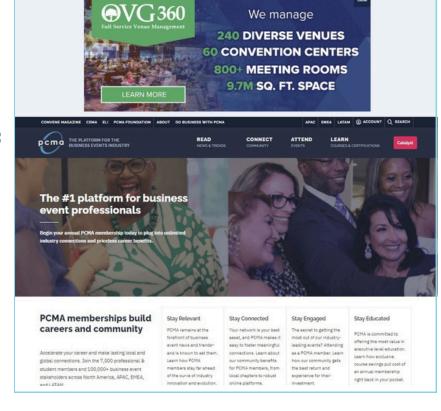


Web Banners + Retargeting

Be top-of-mind by positioning your organization on PCMA.ORG

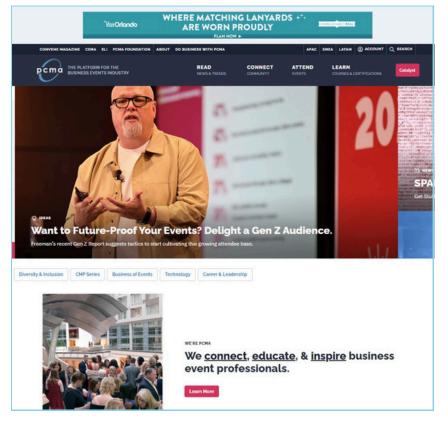
WEB BANNER OPPORTUNITIES:

Homepage Top Pushdown
Homepage Interstitial
Homepage Anchor
Run-of-Site Top Pushdown
Run-of-Site Anchor



What's Retargeting?

A form of online advertising where ads are served to users who have previously interacted with your brand.



Showcase your banners in PCMA's daily, weekly, and monthly e-newsletters.



E-NEWSLETTER	CONTENT	SCHEDULE	CIRCULATION	OPEN RATE
ThisWeek @PCMA	All things PCMA as well as the latest industry wide news and developments.	Weekly (Tue)	15,500	22%
The Raise	Designed to help readers brush up on their skills and search for career opportunities.	Weekly (Thu)	8,000	26%
News Junkie	Breaking news in the meetings industry featuring six news items from the previous 24 hours.	Daily (Mon-Fri)	12,000	25%

EMEA Connect Newsletter



CIRCULATION:

4,345

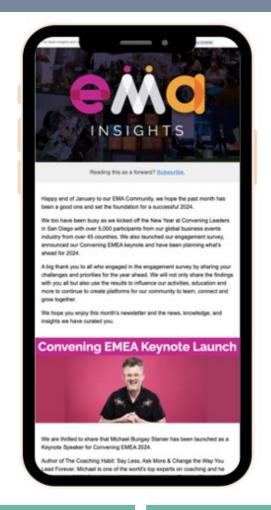
OPEN RATE:

30%

OPPORTUNITY	DESCRIPTION	SCHEDULE
EMEA Connect: Banner	600x200 lead image, supporting copy maximum 75 words & a link to advertiser's website	Bi-Monthly
EMEA Connect: In-Story	240x135 image, supporting copy maximum 26 words including title & a link to advertiser's website	Bi-Monthly
EMEA Connect: Reel	185x185 image, short 2 word title for CTA Button & a link to advertiser's website	Bi-Monthly

EMA Insights Newsletter

www.ema-uk.com



CIRCULATION:	2,400	OPEN RATE:	20%
ODDODTUNITY	DESCRIPTION		CCHEDIII E

OPPORTUNITY	DESCRIPTION	SCHEDULE
EMA Insights: Top Banner	600x200 lead image, supporting copy maximum 75 words & a link to advertiser's website	Bi-Monthly
EMA Insights: In-Story	185x185 image, supporting copy maximum 45 words, short 2-word title for CTA Button & a link to advertiser's website	Bi-Monthly
EMA Insights: Reel	185x185 image, short 2-word title for CTA Button & a link to advertiser's website	Bi-Monthly
EMA Insights: Interstitial Banner	600x200 image, short 2-word title for CTA button & a link to advertiser's website	Bi-Monthly
EMA Insights: Anchor Banner	600x100 image & a link to advertiser's website	Bi-Monthly

APAC Exchange Newsletter



CIRCULATION:

5,700

OPEN RATE:

22%

OPPORTUNITY	DESCRIPTION	SCHEDULE
APAC Exchange: Top Banner	600x200 lead image with a link to advertiser's website	Bi-Monthly
APAC Exchange: Sponsored Content	240x135 image with supporting copy maximum 26 words including title and a link to advertiser's website	Bi-Monthly
APAC Exchange: Interstitial Banner	600x100 image with a link to advertiser's website	Bi-Monthly
APAC Exchange : Anchor Banner	600x100 image with a link to advertiser's website	Bi-Monthly

E-NewslettersLATAM CONECTA Newsletter



CIRCULATION: 3,000 OPEN RATE: 35%

OPPORTUNITY	DESCRIPTION	SCHEDULE
LATAM CONECTA: Top Banner	600x200 lead image with a link to advertiser's website	Bi-Monthly
LATAM CONECTA: Sponsored Content	240x135 image with supporting copy maximum 26 words including title and a link to advertiser's website	Bi-Monthly
LATAM CONECTA: Interstitial Banner	600x100 image with a link to advertiser's website	Bi-Monthly
LATAM CONECTA: Anchor Banner	600x100 image with alink to advertiser's website	Bi-Monthly

ELI E-Newsletters

Showcase your banners in ELI monthly newsletters



The Event Leadership Institute provides progressive online education, training and professional development programs for event & meeting industry professionals.





E-NEWSLETTER	CONTENT	SCHEDULE	CIRCULATION	OPEN RATE
What Will You Learn Next	Learning opportunities	Monthly	22,500	25%
ELI Insighter	Skill-building and professional development	Monthly	16,000	23%

Engage

The formula for multichannel content marketing.

Reach your online audience where they scroll.

Target

highly qualified PCMA audience based on geographic and demographic information

Reach

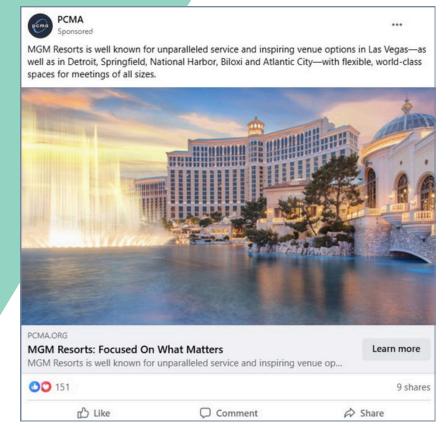
the targeted PCMA audience on Social Media (Facebook, Messenger, Instagram), third party websites and apps via ad networks, and email

PCMA Writer

provides high-quality, turn-key content solutions

Segment

relevant messaging and creative to best align with your audience









Native Advertising

A blend of journalism and promotional materials. Sponsored Content is an organic extension of user.

Work with the Convene editorial team to develop content and focus on topics that align with advertiser goals and are educational for the audience.

Full article

on pcma.org

Promotion in ThisWeek@PCMA

on Tuesday (15,500)

Promotion in News Junkie

two times during first week of placement (12,000 per eNewsletter)

Lives on pcma.org

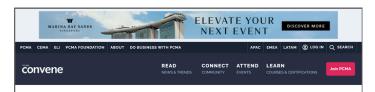
for 12 months

Digital banner takeover

on webpage

Retargeting banners

to drive to webpage article



A New Wellness Menu Designed Exclusively for Meetings

A Sponsored Message from Marina Bay Sands

Author: Jennifer N. Dienst





Sound meditation is one of many guided wellness experiences on offer for groups at Marina Bay Sands.

According to headspace's 2024 Workforce State of Mind Report, an overwhelming percentage of employees — 77 percent — report that work-related stress has negatively impacted their physical health. That leaves an opportunity for organizers of business events to help attendees find a healthier approach to work by making wellness an essential component of their event programming.

Marina Bay Sands is making it easier on organizers to achieve that goal. The integrated resort in Singapore recently introduced a new menu of holistic experiences designed to support the intellectual, mental, and physical wellbeing of attendees, at Sands Expo & Convention Centre. Called THRIVE, this collaboration between Marina Bay Sands and Singapore business event agency BEAMexperience seeks to help attendees function at their best while meeting on site.

THRIVE is comprised of two menus:
THRIVE PHYSICALLY, with three
experiences inspired by Marina Bay
Sands' in-house wellness program, and
THRIVE INTELLECTUALLY, with five
workshop experiences grounded in
evidence-based theory and guided by a
certified Positive Psychology
Practitioner. One of the best features of
THRIVE is that the experiences can be



Marina Bay Sands, from cozy, intimate venues like AVENUE Lounge to spacious zones like the fover at Sands Theatre

"Wellness tourism has been gaining traction in recent years," said Ong Wee Min, vice president of sales and MICE, Marina Bay Sands. "Similarly, the meetings and events industry has pivoted towards this trend, with delegates increasingly seeking wellness experiences during business travel. A simple sound meditation workshop or an energy forecasting session allow delegates to have a mental and physical reset, ultimately allowing them to think and function at a higher level."

Below is a list of THRIVE experiences available to groups meeting at Marina Bay Sands

THRIVE PHYSICALLY

30- to 60-minute experiences designed for conference, plenary, or breakout sessions and groups of 10 attendees or more.

- Sound Meditation A guided group meditation that uses the power of sound to facilitate a shift in consciousness.
- Soul Flow A guided class that invites participants to explore the transfer of energy within their bodies through a series of grounding movements.
- Revitalizing Stretch A guided class designed to build strength, coordination, and flexibility.
 Participants will focus on their breath and meditate while holding various poses.

THRIVE INTELLECTUALLY

90-minute experiences designed for conference, plenary, or breakout sessions and groups of 10 to 50

 Energy Forecasting — In this guided workshop, participants will identify activities that fuel their passion as well as those that deplete their energy. Through practical exercises, they will learn to manage burnout and optimize productivity in daily life.



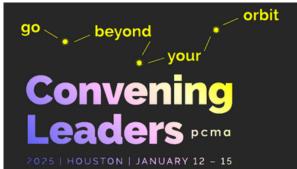
Events Media

Engage face-to-face and digitally with PCMA event attendees through a variety of high-impact event media.

Event media opportunities are available at the following annual events:











Opportunities for event media include:

E-Dailies

Attendee E-newsletter

Mobile App Banners

Onsite Branding Opportunities

Convene Podcast

A fresh take on the business events industry.



The award-winning PCMA Convene Podcast is back with new episodes.

Promoted to over 51,000 subscribers and Convene followers. www.pcma.org/convene/podcast

Podcast Sponsorship Available:

Weekly Format:

- 1. **Article** longer articles, written and read by the author
- 2. Talk editorial team discussing hot topics

Exposure & Promotion:

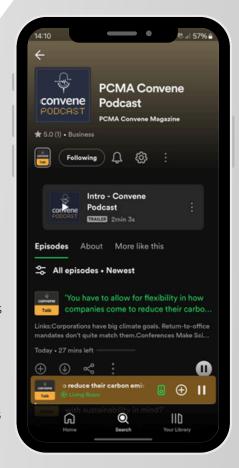
- Intro & outro mention: "This episode was brought to you by..." |
 "We want to thank our sponsor XX. Learn more why...at..."
- The sponsorship mention will appear in the pre-selected format/frequency
- Sponsor's target link will appear in the relevant show notes

Season:

Thematic seasons, usually recorded at or around key PCMA events

Exposure & Promotion:

- Intro & outro mention (as above)
- Middle: 30-sec ad
- The sponsorship mention will appear in all full season episodes
- Sponsor's target link will appear in the relevant show notes



Episode examples (click to listen)









Advertising Pricing and Editorial Calendar

Pricing Chart | PRINT

ADVERTISING

RUN OF BOOK	1X NET RATE	3X NET RATE	6X NET RATE
2 Page Spread	\$15,500	\$15,035	\$13,950
Full Page	\$10,000	\$9,700	\$9,500
2/3 Page	\$8,600	\$8,342	\$8,170
1/2 Page Spread	\$11,300	\$10,961	\$10,735
1/2 Page Island	\$8,500	\$8,245	\$8,075
1/2 Page Horizontal	\$8,050	\$7,809	\$7,648
1/3 Page	\$6,500	\$6,305	\$6,175

For quarter page rates and availability, please inquire with your business development director.

HIGH IMPACT POSITIONS	NET RATE
Front Cover - Post It Note	\$27,600
Front Cover - French Doors	\$35,200
Bellyband (one-sided/printed by PCMA)	\$32,500
Reverse Cover	\$34,500

PREMIUM POSITIONS	NET RATE
Inside Front Cover	\$12,500
Inside Front Spread	\$19,850
Outside Back Cover	\$12,500
Inside Back Cover	\$11,500
Across from President/CEO	\$11,500
Across from Editor	\$11,500
Across from Table of Contents	\$11,500
Across from Table of Contents 2	\$11,500
Before Plenary	\$16,180

CUSTOM PUBLISHING INSERT/SUPPLEMENTAL	NET RATE/ PROVIDED INSERT	NET RATE/CUSTOM PUBLISHING & PRINTING
4-Page Insert	\$15,500	\$22,100
8-Page Insert	\$20,000	\$32,100
12-Page Insert	\$24,000	\$42,400



See SPECS HERE

Pricing Chart | PRINT

CONTENT

SPECIAL SECTIONS	NET RATE
Two Page Spread + Two Page Editorial	\$17,050
Full Page Ad + Full Page Editorial	\$12,500
Half Page Horizontal Ad + Half Page Editorial	\$8,855

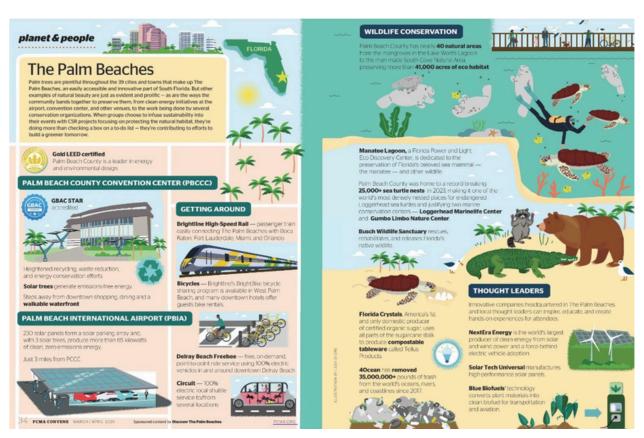
ILLUSTRATED SERIES	NET RATE
Knowledge Economy	\$15,000
Planet + People	\$14,500
Places + Spaces	\$14,500
Out & About	\$14,500

INDUSTRY PROFILES	NET RATE
Leadership Profile	\$11,000
Case Study Profile (Supplied by Advertiser)	\$11,000
Wellness Study Profile (Supplied by Advertiser)	\$11,000
Sustainability Study Profile (Supplied by Advertiser)	\$11,000
Convene On Location	\$27,500 [*]
Event Tech Profile	\$14,500

^{*}Editor Travel Expenses (airfare, lodging, meals, transportation) are extra.

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See SPECS HERE





2025	WITHIN FEATURE ARTICLES Full or Half Page ad	WITHIN SPECIAL SECTIONS Full or Half Page ad AND matching advertorial	BONUS * DISTRIBUTION	DEADLINES	
Issue: FEBRUARY	PCMA CL25 RECAP MEDICAL MEETINGS	CONVENTION CONNECTIONS Special Two-page Advertorial Profile (no ad) NORTHEAST US NORTHWEST US	Convening Leaders 2025 (Digital Only)	Space close: 12/02/2024 Material close: 12/30/2024 PUBLISHES: 2/07/2025	
Issue: APRIL	HOTEL TRENDS EVENT TECHNOLOGY	THE TOP TEN REASONS TO MEET IN SOUTHEAST US	Business Events Industry Week (Digital Only)	Space close: 2/01/2025 Material close: 2/28/2025 PUBLISHES: 4/04/2025	
lssue: JUNE	DMO/CVB UPDATE PCMA 2025 EDUCON PREVIEW	GAMING DESTINATIONS DESTINATION SPOTLIGHT Special Two-page Advertorial Profile (no ad)	CEMA Summit EduCon	Space close: 4/01/2025 Material close: 4/25/2025 PUBLISHES: 5/29/2025	
DIGITAL ONLY Issue:	Special I	Digital Edition - EduCon 2025 ReCap - TBD	PENDING	TBD	
Issue: AUGUST	CORPORATE MEETINGS MEDICAL MEETINGS	PCMA ANNUAL DIRECTORY OF EVENT DESTINATIONS, VENUES, AND TECHNOLOGY		Space close: 5/30/2025 Material close: 7/01/2025 PUBLISHES: 8/05/2025	
ALSO IN THIS ISSUE:	PCMA ANNUAL DIRECTORY * IS THE REVERSE BACK COVER	* ANNUAL DIRECTORY 230,000 RETARGETIN		/ DIGITAL EDITION INCLUDES: NG IMPRESSIONS	
lssue: OCTOBER	CONVENTION CENTERS GLOBAL MEETINGS ANNUAL SALARY RESEARCH	RESORT, GOLF, & SPA MEETINGS MIDWEST US SOUTHWEST US RENOVATIONS, EXPANSIONS, NEW BUILDINGS	Convening EMEA IMEX America	Space close: 7/01/2025 Material close: 8/28/2025 PUBLISHES: 9/30/2025	
Issue: DECEMBER	ANNUAL MEETINGS INDUSTRY FORECAST MEETINGS MARKET SURVEY PCMA 2026 CONVENING LEADERS PREVIEW	CANADA EMEA APAC MEXICO, CARIBBEAN and LATIN AMERICA	Convening Leaders 2026	Space close: 10/01/2025 Material close: 11/01/2025 PUBLISHES: 12/12/2025	

Pricing Chart | DIGITAL

ADVERTISING

CONVENE	SPONSORSHIP	NET RATE
PODCAST	Week Season	\$1,000 10,000

PCMA.ORG WEBSITE BANNERS	NET RATE
Homepage Top Pushdown	\$8,500
Homepage Interstitial	\$6,500
Homepage Anchor	\$4,500
Run-of-Site Top Pushdown	\$7,500
Run-of-Site Anchor Leaderboard	\$4,500

RETARGETING	NET RATE
50,000 Impressions	\$2,500
100,000 Impressions	\$3,000
200,000 Impressions	\$4,500
300,000 Impressions	\$5,500
Video Retargeting - 30,000 Impressions	\$3,000



E-NEWSLETTERS	SCHEDULE	BANNERS	NET RATE	
ThisWeek@PCMA	Weekly-Tuesday	Top Interstitial Anchor	\$3,250 \$2,500 \$1,375	
News Junkie	Daily-Monday-Friday	Top Anchor	\$4,000 \$1,375	
The Raise	Weekly-Thursday	Top Interstitial Anchor	\$2,500 \$2,000 \$1,250	
EMEA Connect	Bi-Monthly	Top In-Story Reel	\$1,500 \$1,200 \$750	
EMA Insights	Bi-Monthly	Top In-Story Reel Interstitial Anchor	£1,500 £1,000 £500 £700 £600	
APAC Exchange	Bi-Monthly	Top Sponsored Content Interstitial Anchor	\$1,500 \$1,200 \$850 \$650	
LATAM CONECTA	Bi-Monthly	Top Sponsored Content Interstitial Anchor	\$1,500 \$1,200 \$850 \$650	
Convene Digital Edition	Bi-Monthly	Тор	\$3,000	
What Will You Learn Next	Monthly	Top Interstitial Anchor	\$3,250 \$2,500 \$1,375	
ELI Insighter	Monthly	Top Interstitial Anchor	\$3,250 \$2,500 \$1,375	

SPONSORED CONTENT

ENGAGE CAMPAIGN	30-Day 5 States Net Rate	60-Day 5 States Net Rate	90-Day 5 States Net Rate	30-Day National Net Rate	Estimated Impressions
Engage Article + Graphic	\$4,500	\$8,000	\$10,500	\$10,500	30 Days - 60,000
Listicle	\$4,500	\$8,000	\$10,500	\$10,500	60 Days - 120,000
Infographic	\$4,500	\$8,000	\$10,500	\$10,500	90 Days - 180,000
Video	\$4,500	\$8,000	\$10,500	\$10,500	National - 215,000



NATIVE CAMPAIGN	30-Day Campaign Net Rate
Native Sponsored Content + 300,000 Retargeting Impressions	\$9,500

See SPECS HERE

Other Ways to Work With PCMA

Get Involved

OPPORTUNITIES BEYOND MEDIA SOLUTIONS



Additional events include, Visionary Awards, EduCon, Convening EMEA, Convening Asia Pacific and more.



Create omni channel content and advertising campaigns

MEDIA SOLUTIONS

Advertise with Convene Magazine, our award-winning publication through print and digital advertising and content campaigns. Keep your brand in front of PCMA's highly engaged audience of 36,000 readers.



Lead as a PCMA Partner

PARTNERSHIP PROGRAM

PCMA's Partnership Program is based on developing strategic relationships with organizations that are aligned with PCMA's Mission and Vision.

Partners leverage PCMA's portfolio of face-to-face events, thought leadership platforms, and exclusive member programs. This exposure gives partnering organizations priority access to the PCMA community of event strategist leaders.



Align with thought leadership by funding industry insights RESEARCH

Align with PCMA's thought leadership by funding upcoming research projects.



Support the business events community

PCMA FOUNDATION

The road to greatness is not always paved with equal opportunity. The PCMA Foundation's aim is for our community to own that road for the meetings and business events industry. Help us support educational scholarships for promising individuals and fund critical projects to lead this great industry into an incredible future.

Contact Us

Thank you for your interest PCMA's media solutions. We look forward to building a package that aligns with your strategic initiatives and ROI objectives.

Meet the Team



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